# BETTING, GAMING AND LOTTERIES COMMISSION ANNUAL REPORT 2008/2009

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# CHAPTER ONE OVERVIEW

#### 1.1 Introduction

This marks the thirty-fourth Annual Report of the Betting, Gaming and Lotteries Commission since its establishment in 1975. The report examines developments in the Betting, Gaming and Lottery Sectors for the period April 01, 2008 to March 31, 2009.

#### 1.2 The Commission

The Betting, Gaming and Lotteries Commission is an independent statutory body established in 1975 under the provisions of the Betting, Gaming and Lotteries Act. The Commission licences, regulates and monitors the gaming industry, facilitates its growth and development and protects the public from unfair, unscrupulous and illegal activities.

#### Specifically, the Commission:

- 1. regulates and controls the operation of betting and gaming, and the conduct of lotteries in the island;
- 2. grants permits, licences and approvals to persons or entities considered fit and proper to conduct betting, gaming and lotteries activities.
- examines, in consultation with such organizations and persons as it considers appropriate, problems relating to the operation of betting and gaming and the conduct of lotteries in the island;
- 4. furnishes information and advice and makes recommendations to the Minister of Finance and the Public Service with respect to the exercise of his function under the Act;
- 5. conducts investigations, studies and surveys for the purpose of obtaining information for use in the exercise of its functions.
- 6. advises the Minister of Finance and the Public Service and recommends legislative amendments pertaining to the Act, Regulations and Orders to ensure an orderly development of the industry.

#### **CHAPTER ONE - OVERVIEW**

#### Vision

"To be a world class gaming facilitator providing timely and equitable quality service to all stakeholders."

#### 1.3 Board of Commissioners

On April 01, 2008, the Board of Commissioners consisted of seven members with the overall responsibility for corporate governance and the strategic direction of the Commission.

The Board comprised Chairman George Soutar and Commissioners Harold Brady, Richard Chen, Donovan Chen-See, Paul Lai, Clovis Metcalfe and Peter Millingen.

#### **Composition of Board Sub-Committees**

AuditFinanceClovis Metcalfe (Chairman)Paul Lai (Chairman)Peter MillingenDonovan Chen-See

The Executive Director also serves on each Sub-Committee. Effective January 2009, Mr. Paul Lai demitted office.

# **CHAPTER ONE – OVERVIEW**

# 1.4 STATISTICAL HIGHLIGHTS – 2008/2009

1.4 STATISTICAL IIIGIILIGIIIS	- 2008/2009
<b>Betting Sector</b>	
Promoter – Caymanas Track Limited	63 off track betting parlours
	82 local race meets
	310 simulcast race days
Bookmakers	11 bookmakers
	367 licensed betting offices
	82 local race days
	52 weeks of overseas races
	13 weeks of overseas sporting events
Sales	\$7.6 billion (Promoter \$4.8B; Bookmaker \$2.8B)
Levies & Duties Payable	\$284 million (Promoter \$76M; Bookmaker \$208M)
Levies & Duties Paid	\$237 million (Promoter \$72M; Bookmaker \$165M)
Penalties Imposed	\$708,000.00
Lotteries Sector	
Sales	\$19.74 billion
Prize Payouts	\$13.82 billion
Levy Payments	\$1.17 billion
Good Causes/CHASE Contributions	\$977 million
Lottery Draws	634
BGLC Contribution and Fees	\$197 million
Annual Lottery Fees	\$16 million
Unclaimed Winnings	\$238 million
Gaming Sector	
Gaming Lounge - GPT	\$157 million
Gaming Lounge - BGLC Contribution	\$60 million
Gaming Lounge - CHASE Contribution	\$24 million
Other Gaming Machines Levy	\$18.6 million
Other Gaming Machines License Fee	8.5 million
Inspections	1,192 locations
Prize Promotions	
Applications Received	307
Applications Approved	295
Enforcement	
Operations	123
Arrests	41 persons
Convictions	21 persons
Gaming Machines Seized	513
Fines & Forfeitures	\$1.79 million
Reports	57
-	

#### CHAPTER TWO BETTING SECTOR

#### 2.1 Introduction

This report provides information on the performance of the betting sector for the fiscal year 2008 – 2009. The sector is comprised of the racing promoter, Caymanas Track Limited (CTL) and eleven bookmakers. In the case of one bookmaker, Olympic Sports Data Services Limited, which conducted Internet wagering out of the Montego Bay Free zone in St. James, their sales performance was not included due to the tax-free status afforded companies in the free zone.

#### 2.2 The Betting Sector

Revenue for the fiscal year 2008/2009 was derived from horseracing, promoted locally by CTL at Caymanas Park in St. Catherine, the island's only horse racing facility, along with the ten bookmakers that accepted bets on local racing. Additional revenue was also derived from wagering on overseas racing by CTL and the five bookmakers that accepted bets on this betting mode with races being transmitted via satellite from the United States, The United Kingdom, Australia and South Africa and broadcast island-wide. One bookmaker, Track Price Plus Limited, accepted bets on other sporting events.

Operations by CTL were conducted through a network of approximately sixty-three (63) Off Track Betting (OTB) parlours located island wide, while at the same time bookmakers operated from a network of 367 betting offices across the island. Wagering was conducted on 82 local race meets by the promoter and bookmakers; 310 days of simulcast races by the promoter and 52 weeks on overseas racing by bookmakers. The operations of the promoter and bookmakers resulted in overall growth of 8% with sales of \$7.6B, against the previous year's total of \$7B.

**Table 1** provides details of the promoter's sales performance for the fiscal year, April 2008 – March 2009. The promoter's performance for the review period saw sales of \$4.8B, 11% in excess of the previous year's total of \$4.3B. Sales on local racing produced the largest increase of 12% progressing from \$2.5B for the corresponding period of the previous year to \$2.8B over the review period. Sales on simulcast racing also improved over the review period, recording a 9% increase from \$1.9B to \$2.1B.

TABLE 1
SUMMARY OF RACING PROMOTER SALES (\$'M)
FISCAL YEARS APRIL 2005 - MARCH 2009

	Y/E MAR. 2005	Y/E MAR. 2006	% CHANGE	Y/E MAR. 2007	% CHANGE	Y/E MAR. 2008	% CHANGE	Y/E MAR. 2008	% CHANGE
RACING PROMOTER									
LOCAL NO. OF RACE DAYS	1650 79	1857 81	12.54%	2250 83	21.14%	2465 80	9.54%	2755 82	11.79%
AVG. SALES	21	23	9.76%		18.22%		13.65%		9.07%
SIMULCAST NO. OF RACE DAYS	1373 305	1500 307	9.24%	1689 311	12.60%	1892 306	12.00%	2065 310	9.17%
AVG. SALES	5	5	8.53%	5	11.16%	6	13.83%	7	7.76%
TOTAL	3024	3358	11.04%	3939	17.33%	4357	10.60%	4821	10.65%

**Table 2** provides information on bookmakers' sales performance over the five-year period April 2004 to March 2009. They reported sales of \$2.7B, a 4% increase over the previous year's total of \$2.6B. It should however be noted that notwithstanding the modest overall increase recorded by bookmakers, sales on local racing were the only betting mode utilized during the review period that recorded an increase. Local sales for the fiscal year were \$1.8B, 15% in excess of the previous year's total of \$1.6B. In contrast, reported sales on overseas horseracing were \$889M, 11% less than \$1B reported during the fiscal year 2007 – 2008. Sales on other sporting events were even more disappointing, moving from \$33M during the previous fiscal year to \$4M over the review period, a decline of 89%. The decline in sales on overseas horseracing may be attributed to bookmakers being unable to acquire the requisite contracts for all race tracks from their simulcast providers.

**Table 2** and **Figure 1** provide further details on the sector's performance over the five-year period April 2004 to March 2009. A comparison of the sales performance of both the promoter and bookmakers shows the continued dominance of the promoter over the five years.

TABLE 2 SUMMARY OF BOOKMAKERS' SALES (\$'M) FISCAL YEARS APRIL 2005 - MARCH 2009

	Y/E MAR. 2005	Y/E MAR. 2006	% CHANGE	Y/E MAR. 2007	% CHANGE	Y/E MAR. 2008	% CHANGE	Y/E MAR. 2009	% CHANGE
BOOKMAKERS									
LOCAL	1102	1130	2.61%	1384	22.41%	1593	15.11%	1838	15.39%
NO. OF RACE DAYS	79	81		83		80		82	
AVG. SALES	14	14	0.08%	17	19.46%	20	19.43%	22	12.58%
OVERSEAS	791	837	5.82%	928	10.86%	1000	7.74%	889	-11.05%
NO. OF RACE WEEKS	52	52		52		52		52	
AVG. SALES	15	16	5.82%	18	10.86%	19	7.74%	17	-11.05%
OTHER EVENTS	12	9		37		33		4	-89.17%
TOTAL FOR OVERSEAS	803	847	5.45%	965	13.96%	1033	7.12%	893	-13.57%
	0	0		0		0		0	
TOTAL FOR BOOKMAKERS	1904	1977	3.81%	2348	18.80%	2626	11.83%	2731	3.99%
TOTAL FOR RACING PROMOTER	1102	1102	11.04%	1102	-14.77%	1102	10.60%	1102	10.65%
INDUSTRY TOTAL	1102	1102	8.25%	1102	17.87%	1102	11.06%	1102	8.15%

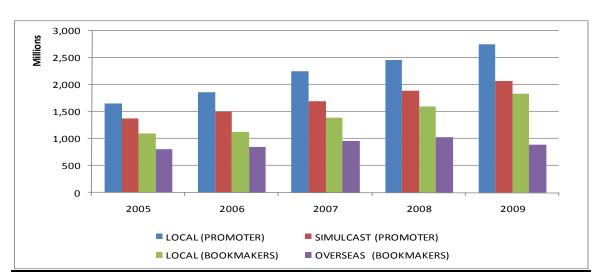


FIGURE 1 SALES TREND FOR APRIL 2004- MARCH 2009

### 2.3 Competition

**Figure 2** further highlights the promoter's dominance with regard to sales generated within the sector. As was the case for the previous fiscal year, the promoter was again responsible for 64% of the total sales generated within the sector, while bookmakers were responsible for the remaining 36%. It should also be noted that sales on local racing were responsible for 61% of total sales, up one percentage point from the 2007-2008 fiscal year, while sales on overseas racing generated the remaining 39%.

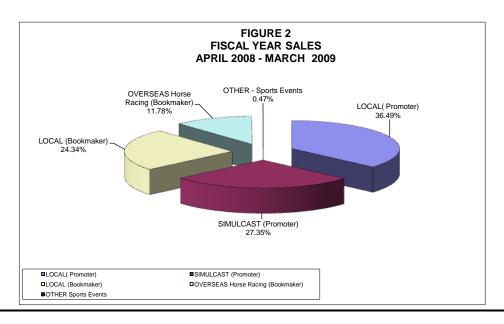


TABLE 3
BOOKMAKERS SALES LOCAL & OVERSEAS (\$'M)
FISCAL YEAR APRIL 2008 - MARCH 2009

	LOCAL	. RACING	OVERSEAS RACING		
		NO. OF		NO. OF	
BOOKMAKERS	SALES	BETTING OFFICES	SALES	BETTING OFFICES	
	\$'M	OPERATED	\$'M	OPERATED	
BIG "A" TRACK 2003 LIMITED	19	15	N/A	N/A	
CAPITAL BETTING & WAGERING LIMITED	193	56	N/A	N/A	
CARIBBEAN TURF SERVICE LIMITED	127	18	N/A	N/A	
CHAMPION BETTING COMPANY LIMITED	454	59	299	36	
CHARLES OFF BETTING LIMITED	50	28	N/A	N/A	
IDEAL BETTING COMPANY LIMITED	102	27	70	18	
MARKHAM BETTING COMPANY LIMITED	296	43	114	26	
POST TO POST BETTING LIMITED	35	22	N/A	N/A	
SUMMIT BETTING COMPANY LIMITED	53	37	70	18	
TRACK PRICE PLUS LIMITED	510	62	340	52	
TOTAL	1838	367	893	150	

	Horse Racing (S'M)	Other Events (\$'M)
Champion Betting	299	0
Markham Betting	114	0
Track Price Plus	337	3.6
Total	749	3.6

Presented at **Table 3** is information on the performance of individual bookmakers for the review period. Track Price Plus Limited, with 62 betting offices that accepted bets on local races and 52 of such outlets that also accepted bets on overseas racing, reported sales of \$850M to remain the leading bookmaker, in terms of sales generated. Champion Betting Company Limited reported total sales of \$753M from 59 betting offices that accepted bets on local racing and 36 of such offices that accepted bets on overseas racing and thus reaffirmed their position as the island's second largest bookmaker in terms of sales generated during the financial year.

It should however be noted that with the acquisition of Summit Betting Co. Limited and Post to Post Betting Limited in December of the fiscal year 2008 – 2009, the number of betting offices operated by Champion Betting is now in excess of 90. It is therefore anticipated that on the computerization of all such offices the company may, in the not too distant future, become the leading bookmaker in terms of sales.

The sales generated by Track Price Plus Limited represented 31% of the \$2.7B reported by all ten bookmakers, while the total reported by Champion Betting was 28% of the total. Combined, both bookmakers were responsible for 59% of total sales generated by such licensees.

In contrast, Big 'A' Track 2003 Limited operated 15 betting offices and reported sales of \$19M on local racing. The low sales reported by this bookmaker may be attributed to the acquisition of several of the company's betting offices by Capital Betting and Wagering Limited during the fiscal year. In addition to such acquisitions, Supreme Ventures Lotteries Limited acquired the company in December 2008.

#### **CHAPTER TWO – BETTING SECTOR**

The two companies acquired by Champion Betting Co. Limited (Post to Post Betting Limited and Summit Betting Company Limited) during the December quarter of the fiscal year reported sales of \$35M and \$123M, respectively.

Among the Bookmakers, three are dominant. Track Price Plus, Champion and Markham together generate 72% of gross revenue. They contribute 69% of local sales and 79% of gross revenue generated from overseas sales. This is the result of a combination of improved efficiency and consolidation within the sector. Further consolidation is likely to occur as management of cost increases in importance to achieve growth in the sector.

TABLE 4
BOOKMAKERS' COMPARATIVE SALES (\$'M)
FISCAL YEAR ENDED MARCH 2008 AND MARCH 2009

BOOKMAKERS	LOCAL	LOCAL	%	<b>OVERSEAS</b>	OVERSEAS	%
	2008	2009	CHANGE	2008	2009	CHANGE
BIG 'A' TRACK (2003) LIMITED	44	19	-57.51%	N/A	N/A	N/A
CAPITAL BETTING & WAGERING LIMITED	164	193	18.01%	N/A	N/A	N/A
CARIBBEAN TURF SERVICE LIMITED	127	127	-0.09%	N/A	N/A	N/A
CHAMPION BETTING COMPANY LIMITED	316	454	43.46%	279	299	7.03%
CHARLES OFF BETTING LIMITED	46	50	7.22%	N/A	N/A	N/A
IDEAL BETTING COMPANY LIMITED	79	102	28.77%	79	70	-11.97%
MARKHAM BETTING COMPANY LIMITED	227	296	30.06%	122	114	-7.18%
POST TO POST BETTING LIMITED	57	35	-38.59%	N/A	N/A	N/A
SUMMIT BETTING COMPANY LIMITED	72	53	-26.34%	129	70	-45.34%
TRACK PRICE PLUS LIMITED	459	510	10.95%	423	340	-19.64%
TOTAL	1593	1838	15.39%	1033	893	-13.57%

**Table 4** shows a comparison between sales reported by individual bookmakers over the review period and that of the previous fiscal year. Champion Betting Co. Limited recorded the largest increase in sales on local racing, moving from \$316M in 2008 to \$454M over the review period. On the converse, the largest decline in sales on local racing was recorded by Big 'A' Track 2003 Limited, moving from \$44M for the 2008 fiscal year to \$19M during the review period, a decline of 58%. As stated above, the decline experienced by the bookmaker was attributed to issues previously addressed.

Among the five bookmakers that accepted bets on overseas racing, only Champion Betting Co. Limited reported an increase in sales over the previous fiscal year and this may be attributed to the acquisition in December 2008 of betting offices that were previously operated by Summit Betting Company Ltd., which accepted bets on this betting mode. The company reported a modest increase of 7% moving from \$279M for the 2007-2008 fiscal year to \$299M for the review period. Of the four other bookmakers, Summit Betting Company Limited recorded the largest decline of \$58M or 45% less than the \$129M recorded during the 2008 fiscal year.

#### CHAPTER TWO – BETTING SECTOR

**Table 5** provides information on the payouts of individual bookmakers over the review period for local and overseas racing. The total payouts on local racing were \$1.2B, an increase of 14% on the \$1B recorded over the previous fiscal year. The largest increase in payouts on local racing of 48% was recorded by Champion Betting Co. Limited, moving from \$209M over the previous fiscal year to \$309M over the review period, while at the same time the largest decline was recorded by Big 'A' Track 2003 Limited with payouts of \$12M, 60% less than the \$30M the previous year.

An analysis of the payouts on overseas races shows that overall payouts by bookmakers declined by 13% and slipped from \$674M during the 2008 fiscal year to \$583M over the review period. The largest decline was recorded by Summit Betting Co. Limited, moving from \$83M over the previous fiscal year to \$45M over the review period. At the same time the largest increase of 6% was recorded by Champion Betting Co. Limited, moving from \$184M for fiscal year 2008 to \$195M over the review period.

TABLE 5
BOOKMAKERS' COMPARATIVE PAYOUTS (\$'M)
FISCAL YEAR ENDED MARCH 2008 AND MARCH 2009

BOOKMAKERS	LOCAL	LOCAL	%	OVERSEAS	OVERSEAS	%
	2008	2009	CHANGE	2008	2009	CHANGE
BIG 'A' TRACK (2003) LIMITED	30	12	-59.56%	N/A	N/A	N/A
CAPITAL BETTING & WAGERING LIMITED	113	134	18.29%	N/A	N/A	N/A
CARIBBEAN TURF SERVICE LIMITED	86	84	-1.93%	N/A	N/A	N/A
CHAMPION BETTING COMPANY LIMITED	209	309	47.61%	184	195	6.46%
CHARLES OFF BETTING LIMITED	30	33	9.14%	N/A	N/A	N/A
IDEAL BETTING COMPANY LIMITED	52	67	28.56%	52	46	-11.29%
MARKHAM BETTING COMPANY LIMITED	161	202	25.48%	79	73	-7.57%
POST TO POST BETTING LIMITED	41	21	-48.91%	N/A	N/A	N/A
SUMMIT BETTING COMPANY LIMITED	46	35	-24.51%	83	45	-45.52%
TRACK PRICE PLUS LIMITED	320	348	8.70%	276	224	-19.12%
TOTAL	1089	1244	14.26%	674	583	-13.43%

#### 2.4 Profitability

Information on the gross profits attained by individual bookmakers for the fiscal year 2008-2009 is shown at **Table 6.** From total sales of \$2.7B and payouts of \$1.82B, bookmakers realized total gross profits of \$904M or 33% of sales.

The largest payouts as a percentage of sales were recorded by Capital Betting and Wagering Limited at 69% from sales of \$193M and payouts of \$134M. The smallest was recorded by Post to Post Betting Limited with sales of \$35M and payouts of \$21M or 60% of sales. Track Price Plus recorded the largest gross profits of \$279M or 33% of sales, while the smallest was recorded by Big 'A' Track 2003 Limited at \$6M or 34% of sales. Total payouts as a percentage of sales were 67%.

TABLE 6
INDIVIDUAL BOOKMAKERS GROSS PROFIT (\$'M)
FISCAL YEAR APRIL 2008 - MARCH 2009

BOOKMAKERS	SALES	PAYOUTS	PAYOUT AS	GROSS	GROSS PROFIT
			A % OF SALES	PROFIT	AS % OF SALES
BIG "A" TRACK 2003 LIMITED	19	12	65.85%	6	34.15%
CAPITAL BETTING & WAGERING LIMITE	193	134	69.29%	59	30.71%
CARIBBEAN TURF SERVICE LIMITED	127	84	66.25%	43	33.75%
CHAMPION BETTIG COMPANY LIMITED	753	504	67.03%	248	32.97%
CHARLES OFF BETTING LIMITED	50	33	65.80%	17	34.20%
IDEAL BETTING COMPANY LIMITED	172	112	65.50%	59	34.50%
MARKHAM BETTING COMPANY LIMITED	409	275	67.14%	135	32.86%
POST TO POST BETTING LIMITED	35	21	60.14%	14	39.86%
SUMMIT BETTING COMPANY LIMITED	124	80	64.74%	44	35.26%
TRACK PRICE PLUS LIMITED	850	568	66.83%	282	33.17%
TOTAL	2731	1827	66.91%	904	33.09%

**Table 7** provides information on the average sales, payouts and gross profits of individual bookmakers. For the review period, bookmakers recorded average gross profits of \$2.4M per betting office from total average sales of \$7.4M and total average payouts of \$5M. The largest average gross profit per betting office of \$5M was recorded by Track Price Plus Limited from average sales and payouts of \$14M and \$9M, respectively. In contrast Big 'A' Track 2003 Limited recorded the smallest average gross profit per betting office of \$426K from average sales and payouts of \$1M and \$822K respectively.

TABLE 7
INDIVIDUAL BOOKMAKERS AVERAGE
SALES, PAYOUTS & GROSS PROFIT (\$'M)
FISCAL YEAR APRIL 2008 - MARCH 2009

	BETTING	TOTAL	AVERAGE	TOTAL	AVERAGE	GROSS	AVERAGE
BOOKMAKERS	OFFICES	SALES	SALES	PAYOUTS	PAYOUTS	PROFIT	GROSS PROFIT
BIG "A" TRACK (2003) LIMITED	15	19	1	12	1	6	0.5
CAPITAL BETTING & WAGERING LIMITED	56	193	3	134	2	59	1
CARIBBEAN TURF SERVICE LIMITED	18	127	7	84	5	43	2
CHAMPION BETTING COMPANY LIMITED	59	753	13	504	9	248	4
CHARLES OFF BETTING LIMITED	28	50	2	33	1	17	1
IDEAL BETTING COMPANY LIMITED	27	172	6	112	4	59	2
MARKHAM BETTING COMPANY LIMITED	43	409	10	275	6	135	3
POST TO POST BETTING LIMITED	22	35	2	21	1	14	1
SUMMIT BETTING COMPANY LIMITED	37	124	3	80	2	44	1
TRACK PRICE PLUS LIMITED	62	850	14	568	9	282	5
TOTAL	367	2731	7	1824	5	907	2

**Table 8** provides information on taxes, duties and levies payable and paid for the fiscal year 2008 – 2009. In total, the sector paid \$237M or 84% of the \$284M payable for the review period. Bookmakers paid \$165M or 79% of the \$208M payable. The total paid was made up of \$110M from sales on local racing and \$55M from sales on overseas racing. At the same time, the promoter paid \$72M or 95% of the \$76M payable. The promoter's total was made up of \$29M from local racing and \$43M from simulcast racing. It should be noted that the lower level of compliance exhibited by bookmakers may be attributed to payments being made as contributions to the Jamaica Racing Commission at 4.5% of gross profits instead of the requisite 11% of gross profits.

#### 2.5 Government Revenue

**Figure 3** complements **Table 8** in showing the distribution of taxes, duties and levies payable and paid by the racing promoter and bookmakers for the review period. Bookmakers were responsible for 73% of impost payable while the promoter was responsible for the remaining 27%. Local races were also responsible for 59% of total impost payable, up 4% from that payable over the previous fiscal year.

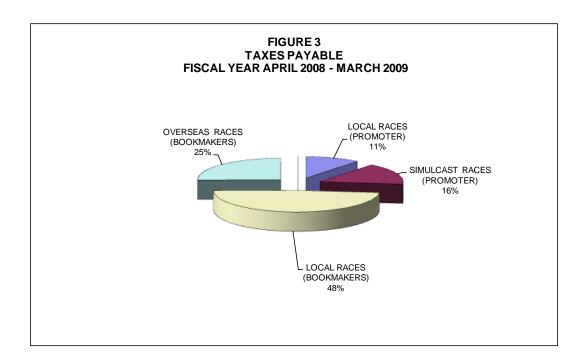


TABLE 8 LEVIES & DUTIES PAYABLE AND PAID (\$'M) FISCAL YEAR APRIL 2008 - MARCH 2009

BETTING MODE	TAXES, DUTIES & LEVIES	PAYABLE	PAID
BOOKMAKERS			
LOCAL RACING	9% GROSS PROFIT TAX	53	63
	3% CONTRIBUTION TO BGLC	18	18
	11% CONTRIBUTION TO JRC	65	0
	4.5% CONTRIBUTION TO JRC	0	29
	\$80 SPECIFIC LEVY	0.06	0.06
	TOTAL	137	110
OVERSEAS RACINO	any appear profit TAV	00	0.4
OVERSEAS RACING	9% GROSS PROFIT TAX	28	34
	3% CONTRIBUTION TO BGLC	9 34	9
	11% CONTRIBUTION TO JRC	0	0 11
	4.5% CONTRIBUTION TO JRC	0.3	11
	10% BET-WINNING TAX	72	55
	TOTAL FOR BOOKMAKERS	208	165
	TOTAL FOR BOOKMAKERO	200	100
RACING PROMOTER			
LOCAL RACING	2% GROSS PROFIT TAX	8	8
	1% CONTRIBUTION TO BGLC	4	4
	4.5% CONTRIBUTION TO JRC	18	18
	TOTAL	30	29
SIMULCAST RACING	2% GROSS PROFIT TAX	12	11
	1% CONTRIBUTION TO BGLC	6	6
	4.5% CONTRIBUTION TO JRC	27	26
	TOTAL	46	43
	TOTAL FOR RACING PROMOTER	76	72
	TOTAL FOR INDUSTRY	284	237

TABLE 9
COMPLETED TRIBUNAL HEARINGS

APRIL 2008 - MARCH 2009

DATE OF DECISION	NAME OF LICENCEE	CHARGES	NO. OF	PENALTIES IMPOSED
			CHARGES	\$
June 18, 2008	SportsBet Games Limited	Failure to submit receipts	80	148,000
November 11, 2008	Capital Betting & Wagering Ltd.	Failure to have payout sheets in betting office	3	135,000
November 11, 2008	Capital Betting & Wagering Ltd.	Failure to use betting vouchers in numerical order	1	180,000
November 24, 2008	Capital Betting & Wagering Ltd	Failure to have payout sheets in betting office	1	45,000
February 17, 2009	Track Price Plus Ltd	Failure to have payout sheets in betting office	2	200,000
TOTAL			87	708,000

#### **CHAPTER TWO – BETTING SECTOR**

#### 2.6 Conclusion

The period under review proved to be challenging in many respects. Sales on overseas racing by bookmakers were stymied by their inability to access racing from all available racetracks because of contractual problems with their overseas racing providers. This led to a downturn in sales in that betting mode.

There was also the problem of the refusal of most bookmakers to pay their contributions from gross profits on local and overseas racing to the Jamaica Racing Commission, and if such problems were not enough, the long awaited amendments to the Act and Regulations were not forthcoming. This has militated against the modernization of the sector and the anticipated increase in sales that may have resulted in increased revenue to government coffers. It is however, anticipated that such problems will be alleviated in the near future.

#### CHAPTER THREE LOTTERIES SECTOR

#### 3.1 Summary

The income from lotteries during the fiscal year increased in all areas of sales, prize payouts, government levies, contributions to the CHASE Fund and the BGLC. See **Table 1** below for details on the income sources. However, the Lotto Game experienced a 21% decline in sales, which was mitigated by a 17% increase in sales of the Cash Pot and Lucky5 games.

TABLE 1				
SUMMARY OF INCOME FROM LOTTERIES FISCAL Y/E 2009				
Lottery Fee (SVLL for 8 lottery games @ \$2M each)	\$16 million			
Sales	\$19.74 billion, a 14.01% increase			
Prize Payout	\$13.82 billion			
Government Levy (incl. Bet Winning Tax)	\$1.17 billion, an increase of 28.26%			
Contribution to the CHASE Fund	\$976 million, a 31.7% increase			
Contribution to the BGLC	\$197 million, a 14.86% increase			

During the year under review the Commission monitored 634 lottery draws. Three lottery games were suspended because the sales for these games did not live up to their expected returns. These were Jackpot Bingo and Daily Bingo, owned by Bingo Investments Limited (operated by Supreme Ventures Lotteries Limited) and SportsBet Games Limited instant lottery games.

#### 3.2 Lottery Sales

During the fiscal year, lottery sales for all games were \$19.74 billion in comparison to \$17.32 billion, amounting to a 14.01% increase over the previous fiscal year.

#### Cash Pot

For the period under review, the Cash Pot game realized sales of \$15.8 billion, a 16.77% increase over the same period the previous year.

The game contributed 80% of the sector sales for the year, representing a 2% increase in its share of sector sales.

#### Lotto

During the period, Lotto sales declined from \$1.6 billion to \$1.3 billion, or by 20.77% during the period under review.

#### Pick3

The sales for the Pick3 game increased by 39.47% compared to the previous year, achieving \$1.65 billion compared to \$1.18 billion in the previous year.

#### Lucky5

The sales for the Lucky5 game increased by 16.82% compared to the previous year. The sales recorded for this game were \$566 million for the fiscal year 2009, compared to sales of \$485 million for fiscal year ending March 2008.

#### **Dollaz!**

The Dollaz! game realized sales of \$278 million compared to \$259 million, a 7.6% increase over similar period the previous year.

#### Instant

The sales for the Instant game decreased in the year ending 2009 compared to the previous fiscal year by 17.30%. The sales of the instant games for fiscal year 2009 were \$102 million as opposed to \$123 million for the fiscal year 2008.

#### Jackpot Bingo, Daily Bingo and SportsBet Games Limited

The sales for Jackpot Bingo for the period were \$19.76 million. Daily Bingo sales for the period were \$102 million. There were no recorded sales for SportsBet Games Limited during the period.

**Table 2** below shows comparative lottery sales for the fiscal year ending 2009 versus 2008, while **Figure 1** shows the share of lottery sales by games. **Figure 2** shows the lottery sales trend for fiscal years ending 2004 up to 2009 and **Figure 3** shows the lottery sales trend for fiscal year ending 2009.

TABLE 2 COMPARATIVE LOTTERY SALES (\$'M) FISCAL Y/E 2009 v 2008

			FISCAL Y/E			
GAMES	FISCAL Y/E	2009	2008		%	
Supreme Ventures Lotteries Ltd						
Cash Pot	1	5,802	13,533		16.77%	
Lucky5		567	486		16.82%	
Keno		279	259		7.60%	
Lotto		1,276	1,612		-20.87%	
Pick 3		1,646	1,180		39.47%	
Bingo		56	128		-56.47%	
Bingo - AL		20	-		100.00%	
Scratchers		102	123		-17.30%	
Total	1	19,745	17,318		14.01%	
SportsBet						
Scratchers		-	1		-100.00%	
TOTAL	1	19,745	17,318		14.01%	
PAYOUT						

FIGURE 1 SHARE OF LOTTERY SALES BY GAME

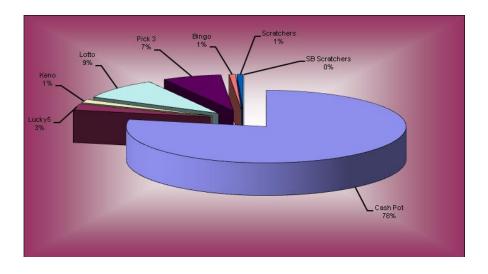
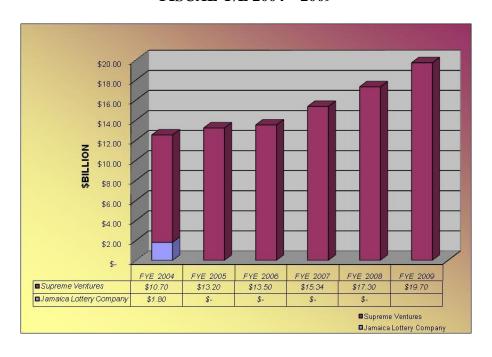
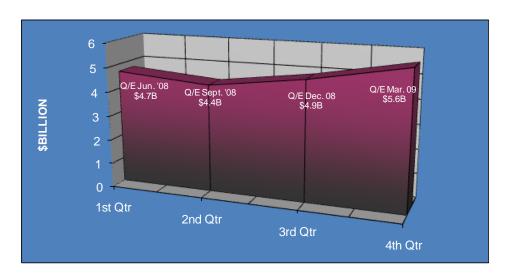


FIGURE 2 LOTTERY SALES TREND FISCAL Y/E 2004 – 2009



#### FIGURE 3 FISCAL Y/E MARCH 2009



#### 3.3 Prize Liability

During the fiscal year ending March 2009, lottery prize liability was \$13.8 billion or 70.02% of sales. This was 1.12% above expected liability of 68.9%.

#### **Cash Pot**

The Cash Pot game liability for the period was 73.92% or 1.92% over expected liability of 72%. The total liability payout by the Cash Pot game was \$11.6 billion for the fiscal year ending March 2009.

#### Lucky5

The Lucky5 game liability was 59.37% compared to expected liability of 50.90% this was 8.47% more than expected liability for the fiscal year ended on March 2009. The total liability payout for this game during the year was \$336 million.

#### Dollaz!

The Dollaz! game payout for fiscal year March 2009 was \$151 million which shows a prize liability of 54.23% or 0.57% less than expected payout of 54.8%.

#### Lotto

The Lotto game payout for the fiscal year ended March 2009 was \$615 million or 48.25% of sales. This is 3.75% less than expected liability of 52%.

#### **CHAPTER THREE – LOTTERIES SECTOR**

#### Pick3

The Pick3 game payout for the fiscal year ending March 2009 was \$929 million or 56.5% of sales. This shows 3.5% less than expected liability of 60%.

#### Instant

The Instant game payout was \$60 million or 59.46% of prize liability for the period ending March 2009.

#### Jackpot Bingo

The Jackpot Bingo game payout was \$38 million or 69.07% of sales.

#### **Daily Bingo**

The Daily Bingo game payout for the fiscal year ended March 2009 was \$12 million or 61.17% of sales.

#### **SportsBet Instant**

SportsBet Instant game payout was nil for the period ending March 2009.

**Table 3** below shows the lottery prize liability for the fiscal year ending March 2009.

TABLE 3 LOTTERY PRIZE LIABILITY (\$'M) FISCAL Y/E 2009

	FISCAL Y/E	FISCAL Y/E		EXPECTED			
GAMES	2009	2008	LIABILITY	LIABILITY			
	SALES	PAYOUT					
Supreme Ventures Lotteries Ltd							
Cash Pot	15,802	11,682	73.92%	72.00%			
Lucky5	567	337	59.37%	50.90%			
Keno	279	152	54.23%	54.80%			
Lotto	1,276	616	48.25%	52.00%			
Pick3	1,646	930	56.50%	60.00%			
Bingo	56	39	69.07%				
Bingo - AL	20	13	61.17%				
Scratchers	102	61	59.46%				
Total	19,745	13,825	70.02%	68.90%			
SportsBet							
TOTAL	19,745	13,825	70.02%				

#### **3.4** Government Revenue

#### 17% Lottery Tax & 15% Bet Winning Tax

During the fiscal year ending March 2009, Government Levy payable was \$1.17 billion, inclusive of Bet Winning Tax. There was a 28.26% increase in government levy payable over the similar period in 2008. Cash Pot, Lucky5, Dollaz! and Pick3 were the main contributors to this increase, since all games recorded increases over the previous year. The Cash Pot game increased by 59.79%, Lucky5 increased by 1.37%, Dollaz! increased by 6.08% and Pick3 by 57.05%. The Lotto game, Jackpot Bingo and Instant game decreased by 36.06%, 75.88% and 38.24% respectively. The Daily Bingo, which was introduced during the fiscal year, paid government levy of \$12 million for the period.

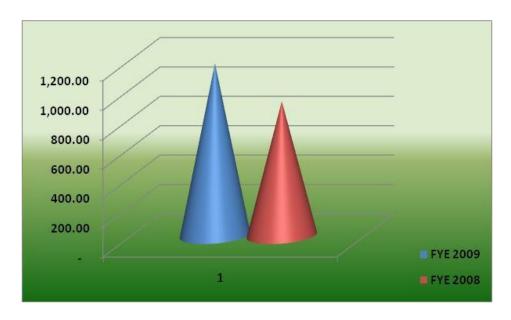
Bet Winning Tax for the year ended March 2009, was \$117 million compared to \$129 million in 2008, a decrease of 9.36%.

**Table 4** below shows the government levy payable for the fiscal year ending March 2009. **Figure 4** shows the comparative levy payable for the period.

TABLE 4
GOVERNMENT LEVY PAYABLE (\$'M)
FISCAL Y/E 2009 v 2008

GAMES	Y/E 2009	Y/E 2008	%
Supreme Ventu	res Lotteries Ltd		
Cash Pot	701	439	59.68%
Lucky5	40	39	2.56%
Keno	30	28	7.14%
Lotto	152	238	-36.13%
Pick3	122	78	56.41%
Bingo	4	17	-76.47%
Bingo -AL	2	-	
Scratchers	8	12	-33.33%
Total	1,055	785	34.39%
SportsBet			100.00%
BWT PAID	118	130	-9.23%
TOTAL	1,172	914	28.23%
		•	

### FIGURE 4 COMPARATIVE LEVY PAYABLE (\$'M) FISCAL Y/E 2009 vs 2008



#### 3.5 CHASE Fund Contributions

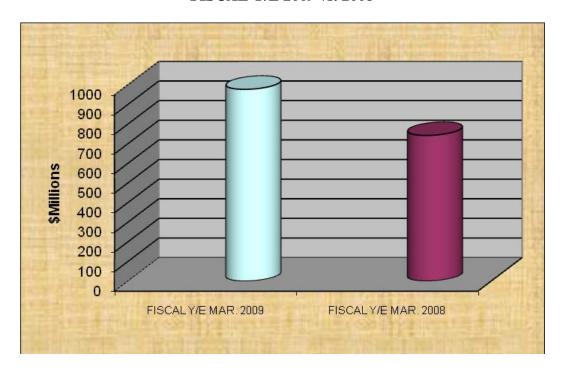
Contributions to good causes for the fiscal year showed a 31.7% increase over the similar period in 2008. The total contribution was \$977 million compared to \$741 million in 2008. The main contributor to this increase was the Cash Pot game. This game contribution increased by 57.4% over the similar period in the previous year. The Lucky5, Dollaz! and Pick3 games also increased by 20%, 12.3% and 42.2% respectively over the similar period in 2008. The Lotto game, Jackpot Bingo and Instant games decreased by 16%, 47.3%, and 17.3% respectively. Daily Bingo contribution to the CHASE Fund was \$1.6 million.

**Table 5** below shows the contributions to the CHASE Fund by game and **Figure 5** shows the comparative contributions payable for fiscal year ended 2009 vs. 2008.

TABLE 5 CONTRIBUTIONS TO THE CHASE FUND (\$'M) FISCAL Y/E 2009 vs. 2008

GAMES	1	FISCAL Y/E MARCH 20	009	FISC	AL Y/E MARCH 2008		%
	From Sales	From U/C Prizes	Total	From Sales	From U/C Prizes	Total	
Supreme Ventur	es Lotteries Ltd						
Cash Pot	619	23.6	648	387	25	412	57.4%
Lucky5	43	6.4	51	37	6	43	20.0%
Keno	21	5.7	28	20	6	25	12.3%
Lotto	96	36	158	121	67	188	-16.0%
Pick3	69	8	79	50	6	56	42.2%
Bingo PT	5	2	7	10	3	12	-47.3%
Bingo AL	1	1.4	2	0	0	0	-
Scratchers	8	n/a	8	10	n/a	10	-17.3%
Total	859	83.1	977	632	111	742	31.7%
SportsBet	0	n/a	0	1	n/a	1	-100.0%
TOTAL	859	83.1	977	632	111	742	31.7%

FIGURE 5 COMPARATIVE CONTRIBUTIONS PAYABLE FISCAL Y/E 2009 vs. 2008



#### **CHAPTER THREE – LOTTERIES SECTOR**

#### 3.6 BGLC Contributions

The Betting, Gaming & Lotteries Commission received a total of \$197 million from sales in the lottery games in 2009. This shows an increase of 14.86% over similar period in 2008. The Cash Pot game accounted for a major part of this increase, income from that game was \$158 million, a 16.77% increase over the same period in 2008. The Lucky5, Dollaz! and Pick3 games all recorded increases in payments to the BGLC. The increases recorded were 16.82%, 7.60% and 39.47% respectively. The Lotto game contribution declined by 20.87% and the Instant games contribution declined over the period by 17.30%. Both Jackpot and Daily Bingo contributions were \$553,418 and \$197,560 respectively. SportsBet Instant games had no contribution for the period. **Table 6** below shows the BGLC 1% fee payable by game for the fiscal 2009 vs. 2008.

TABLE 6
BGLC 1% FEE PAYABLE BY GAME (\$'M)
FISCAL Y/E 2009 vs. 2008

GAMES	FISCAL Y/E 2009	FISCAL Y/E 2008	%
Supreme Ventures	I ottories I td		
Cash Pot	158	135	16.77%
Lucky5	6	5	16.82%
Keno	3	3	7.60%
Lotto	13	16	-20.87%
Pick3	16	12	39.47%
Bingo	1	0	
Bingo AL	0	0	
Scratchers	1	1	-17.30%
Total	197	172	14.86%
SportsBet			0.00%
TOTAL	197	172	14.86%

# CHAPTER FOUR GAMING SECTOR

#### 4.1 Summary

The income from gaming activities increased in 2009, compared to that of the same period in 2008. See activities below in **Table 1**.

TABLE 1 GAMING ACTIVITY INCOME FOR FISCAL Y/E 2009					
Fees received from 4,420 Gaming Machine License Applications	\$8.5 million, a 2.86% increase				
Consolidated Fund received	\$18.6 million, a 7.66% increase				
Gaming Lounges contributions to Consolidated Fund	\$157 million				
Gaming Lounges contributions to the CHASE Fund	\$24 million				
Gaming Lounges contributions to the Commission	\$60 million				

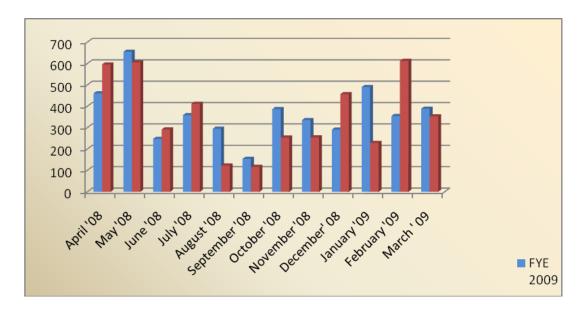
During the fiscal year, the Commission received 4,420 applications for gaming machine Licenses. These include payments made to the Consolidated Fund and to the Commission. The total amount collected for license and disc fees was \$8,536,800 and for levies paid to the Consolidated Fund, \$18,605,000 for the year. Comparing the inflows of the fiscal year ending March 2009 to March 2008, there was an increase of 7.66% to the Consolidated Fund and 2.85% to the BGLC.

**See Table 2** Gaming Machine Application and Licensing Fees. **Figure 1** shows gaming machine trends for the fiscal year ending March 2009.

TABLE 2
GAMING MACHINE APPLICATION AND LICENSING FEES
FISCAL Y/E 2009 VS. 2008

PERIOD	NO. GAMING MACHINES			APPLI	CATION FEE	\$'000	LICE	NSING FEE	\$'000
	FYE 2009	FYE 2008	Variance	FYE 2009	FYE 2008	Variance	FYE 2009	FYE 2008	Variance
April '08	461	596	-22.7%	948.5	1,342.0	-29.3%	1,980.0	2,740.0	-27.7%
May '08	655	606	8.1%	909.5	954.5	-4.7%	1,690.0	1,870.0	-9.6%
June '08	248	292	-15.1%	613.0	725.0	-15.4%	1,195.0	1,445.0	-17.3%
July '08	359	412	-12.9%	897.5	906.0	-0.9%	2,200.0	2,101.5	4.7%
August '08	295	123	139.8%	688.3	258.0	166.8%	1,550.0	635.0	144.1%
September '08	154	117	31.6%	385.0	175.0	120.0%	930.0	380.0	144.7%
October '08	387	254	52.4%	672.0	397.5	69.1%	1,610.0	905.0	77.9%
November '08	336	255	31.8%	512.0	337.5	51.7%	1,170.0	660.0	77.3%
December' 08	291	457	-36.3%	386.0	365.5	5.6%	950.0	440.0	115.9%
January '09	490	229	114.0%	886.0	536.5	65.1%	1,670.0	1,330.0	25.6%
February '09	355	613	-42.1%	802.0	939.0	-14.6%	1,855.0	1,860.0	-0.3%
March ' 09	389	353	10.2%	837.0	882.5	-5.2%	1,805.0	2,000.0	-9.8%
TOTAL	4420	4307	2.62%	8,536.8	8,300.5	2.85%	18,605.0	17,281.5	7.66%

FIGURE 1
GAMING MACHINE TREND
FISCAL Y/E MARCH 2009



#### **4.2 Gross Profits Tax**

During the period, government revenue from gaming lounges amounted to \$241 million, distributed as follows: the Consolidated Fund and the CHASE Fund received \$157 million and \$24 million respectively, while the Commission earned \$60 million. This total is a 10.55% increase over the \$218 million earned during the previous year. A detailed breakdown of the total contribution by each location is shown below in **Table 3**.

The revenues collected also compare very favourably with the approximately \$15 million that was payable prior to the introduction of the gross profit tax.

TABLE 3
GAMING LOUNGE ACTIVITY
FISCAL Y/E MARCH 2009

LICENSEE / LOCATION	CONSOL	BGLC	CHASE	TOTAL
PRIME SPORTS				-
1. VILLAGIO	12,526,262	4,817,793	1,316,432	18,660,488
2. ACROPOLIS - Barbican	25,544,250	9,824,711	3,929,885	39,298,846
3. ACROPOLIS - May Pen	7,027,441	2,702,863	1,691,830	11,422,134
4. CORAL CLIFF	22,919,138	8,815,053	3,526,021	35,260,212
SUBTOTAL	68,017,091	26,160,421	10,464,168	104,641,679
VILLAGE RESORTS	İ			
5. HEDONISM II	108,460	64,092	13,805	186,358
6. GRAND LIDO	236,980	91,146	36,459	364,585
7. STARFISH	598,176	230,068	92,027	920,271
8. BREEZES RUNAWAY BAY	178,523	68,764	27,500	274,787
9. HEDONISM III	180,397	69,281	27,713	277,391
SUBTOTAL	1,302,537	523,352	197,504	2,023,393
VILLAGE SQUARE	,			
10. MONTE CARLO	70,165,514	26,986,736	10,795,696	107,947,946
11. FORTUNE GAMING*	-	-	-	-
12. TREASURE HUNT	16,117,103	6,198,886	2,479,553	24,795,543
13. CARIBBEAN TREASURE	1,326,586	510,610	204,244	2,041,439
14. BEST CHANCE*	93,091	35,804	14,321	143,217
TOTAL	157,021,922	60,415,809	24,155,485	241,593,217

<sup>\*</sup>The operations of both Fortune Gaming and Best Chance were suspended during the period.

#### **Estimated:**

• Gross Turnover: \$24.1 Billion

• Payouts: \$21.7 Billion

# CHAPTER FIVE PRIZE COMPETITIONS

## **5.1 Summary**

The Commission received a total of 307 applications for the conduct of prize competitions during the year under review.

**Table 1** below shows the distribution of Prize Competition Applications received for the year April 2008 to March 2009.

# TABLE 1 PRIZE COMPETITION APPLICATIONS APRIL 2008 – MARCH 2009

Months (2008-2009)	Applications Brought Forward	Applications Received During the Month	Applications Completed During the Month	Applications Being Processed at End of Month
April	14	29	27	16
May	14	31	24	21
June	18	43	31	30
July	29	29	37	21
August	21	17	17	21
September	22	21	20	23
October	24	26	24	26
November	28	22	34	16
December	16	11	18	9
January	11	26	23	14
February	8	23	19	12
March	12	29	21	20
Total		307	295	

#### 6.1 Functions & Objectives of the Enforcement Division

This report details the Enforcement work of the Commission in the period April 1 2008 to March 31, 2009. The law enforcement arm of the Betting, Gaming & Lotteries Commission, the Enforcement Division's primary functions include:

- Conducting criminal and regulatory investigations on individuals and groups involved in illegal betting and gaming activities.
- Gathering intelligence on organized criminal groups involved in illegal betting and gaming activities.
- Conducting background investigations on potential licensees.
- Making recommendations on potential licensees.

Enforcement objectives during the period included:

- Seizing unlicensed gaming machines. The Commission's objective was to seize a
  minimum of 800 unlicensed gaming machines across fourteen parishes. This
  significantly reduced projection was primarily due to the lack of adequate storage
  facilities and the number of days that Investigators were scheduled to be in
  various Courts.
- Undertaking an extensive test betting exercise primarily at non-computerized betting offices.

The Division is comprised of:

- 1 Director of Enforcement
- 1 Senior Investigator
- 1 Intelligence Officer
- 2 Investigators

#### **6.2** Test Betting and Intelligence Gathering (Gaming Machine Seizures)

During the period April 1, 2008 – March 31, 2009, expenditure was made for:

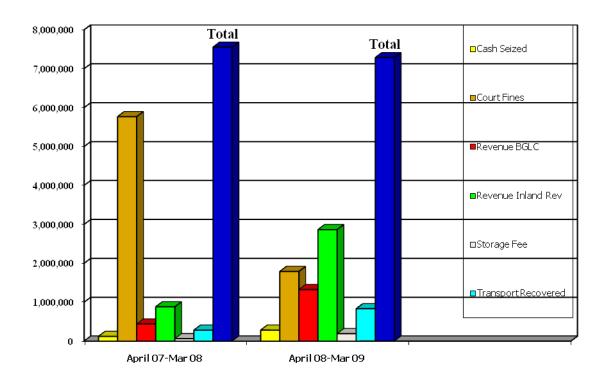
- continuing with investigations of selected betting offices and illegal operators;
- gathering intelligence on illegal operators in the betting and gaming sectors across the island;
- conducting covert investigations on illegal operators; and
- conducting operations (illegal bookmakers and seizure of unlicensed gaming machines).

#### **6.3 Investigations and Operations**

A total of 123 operations were carried out during the period under review, which represents a 124% change when compared to the fifty-five operations that were conducted during the last fiscal period.

Resulting from these operations, forty-one persons were arrested, a 95% change over the twenty-one persons that were arrested during the corresponding period last year. There were twenty-one convictions, a negative change of -19% compared to the twenty-six persons who were convicted during the corresponding period. Cash seized from illegal operators recorded a significant increase, 136% change of \$283,284 compared to \$120,101 that was seized from illegal operators during the 2008-2009 fiscal year. See **Figure 1** below for an illustration of the impact of operations on BGLC revenue.

FIGURE 1 IMPACT OF OPERATIONS ON BGLC REVENUE APRIL 1, 2008 – MARCH 31, 2009



#### **6.4 Court and Tribunal Activities**

Court appearances by members of the Commission during the period were extensive, with ninety two visits to Resident Magistrate Courts across the island.

Fines executed by the relevant RM Courts during the fiscal period decreased significantly by 69% to \$1,790,000 compared to \$5,768,000 for the last period. **Table 1** below gives the breakdown of actual fines imposed on offenders tried in the relevant Courts.

### TABLE 1 SUMMARY OF FINES IMPOSED BY RELEVANT RESIDENT MAGISTRATE COURTS APRIL 2008 – MARCH 2009

#	Cases	Resident Magistrate	Court Fines (\$)
1.	Kenneth Roberts	Annotto Bay	200,000
2.	Cursella Young	Annotto Bay	100,000
3.	Winston Walters	Santa Cruz	200,000
4.	Mavern Nichol	Santa Cruz	100,000
5.	Roxanne Johnson	Santa Cruz	100,000
6.	Roschelle Johnson	Santa Cruz	100,000
7.	Ray Sampson	Santa Cruz	100,000
8.	Teddy Green	Santa Cruz	100,000
9.	Arden Bartley	Santa Cruz	100,000
10.	Charles Swaby	Santa Cruz	100,000
11.	Winston McLean	Santa Cruz	100,000
12.	Shernet Nelson	Spanish Town	7,000
13.	Dennis Peddie	Sav-la-Mar	278,000
14.	Rita Taylor	Black River	75,000
15.	Steve Bennett	Black River	25,000
16.	Gloria Johnson	Half -Way -Tree	60,000
17.	Sandra McCalla	Half -Way -Tree	40,000
18.	Simone Streete	Lucea	5,000
TOT	AL		\$1,760,000

#### **6.5 Gaming Machines**

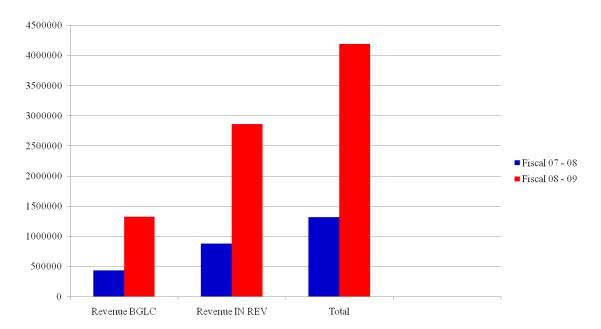
The seizure of unlicensed gaming machines continued to be a major objective during the period under review. A total of 513 unlicensed gaming machines were seized during the period under review; these represent a 191% increase over the 176 gaming machines that were seized during the corresponding period.

Of the 513 unlicensed gaming machines seized during the period under review, 456 were subsequently licensed and returned to their owners.

Total revenues gained from the licensing of these 456 gaming machines was \$4,190,000 with \$2,865,000 going to the Government coffers and the remaining \$1,325,000 earned by the Commission. **Figure 2** below draws a comparison between the Revenues earned by Consolidated Fund and BGLC for the fiscal years ending 2008 and 2009.

The inadequacy of the storage area has again become a problem as we are now being forced to cancel operations due to the lack of adequate storage capacity. Stricter enforcement actions may be needed to address this chronic problem.

FIGURE 2
REVENUE COMPARISON FISCAL
CONSOLIDATED FUND/BGLC REVENUE 2007 & 2008



#### 6.6 Due Diligence

The Commission conducted ten due diligence investigations during the period under review. Outlined below are the potential licensees and the state of each investigation.

	DUE DILIGENCE INVESTIGATIONS					
1.	Telefun International	Compiling final report				
2.	American Betting Company	Awaiting response from applicant				
3.	Beljam Technologies Limited	Awaiting response from applicant				
4.	Intralot Integrated Lottery Systems & Services	Awaiting outstanding documents				
5.	Jay Vegas Limited	Assessing reports from final report				
6.	Maria Antonio Sanchez	Awaiting response from applicant				
7.	Simultech Jamaica Limited	Awaiting response from applicant				
8.	Clive Fletcher	Compiling final report				
9.	Punter's Paradise	Compiling final report				
10.	Island Black Pearl	Awaiting search agency's report				

#### 6.7 Reports

Fifty-seven reports about illegal activities were received during the period, a decrease over the sixty-seven that were received during the corresponding period last year.

The disturbing factor initially reported in March 2004, whereby some members of the public are demanding monetary incentive prior to the release of information, has escalated significantly and this has continued to have a negative impact on the quality of information that the Commission has received from members of the public.

#### 6.8 Plans & Objectives for the Next Fiscal Year

Members of Enforcement will continue to seek out and participate in training workshops on gaming machine fraud, money laundering and surveillance techniques, both at the local and overseas institutions.

## 6.9 Major Enforcement Activities

The data contained in **Table 2** highlights the Commission's major Enforcement activities during the fiscal year April 2008 – March 2009, while comparing them with the previous year.

TABLE 2 MAJOR ACTIVITIES APRIL 2008 –MARCH 2009

Programmes	April 07-Mar 08	April 08-Mar 09	TOTAL				
Arrests	21	41	95%				
Cash Seized	120,101	283,284	136%				
Convictions	26	21	-19%				
Court Attendance	86	92	<b>7%</b>				
Court Fines	5,768,000	1,790,000	-69%				
Total Machines in Storage at F/Y end	647	713	10%				
Machines Licensed	157	456	190%				
Machines Seized	176	513	191%				
Operations	55	123	124%				
Reports for Illegal Activities	67	57	-15%				
Revenue to Consolidated Fund	881,333	2,865,000	225%				
Revenue to BGLC	440,667	1,325,000	201%				
Storage Fees	62,000	190,400	207%				
Transportation Incurred	241,538	777,000	222%				
Transportation & Contin Recovered	282,000	832,073	195%				
Total Revenue period	7,554,101	7,285,757	-4%				
Fiscal Report April 1, 2008 - March 31, 2009							

# COMPOSITION OF EXECUTIVE MANAGEMENT 2008-2009

Executives	Position	Basic Salary \$'m	Allowances \$'m
Derek Peart	Executive Director	6.29	1.56
Elaine Walters	Director, Finance	4.71	1.29
Wayne Stewart	Director, Gaming/Lotteries	4.22	1.10
Leslie Wright	Director, Betting	4.24	1.30
Carl Hill	Director, Enforcement	4.23	1.43
George Brown*	Director, ICT	2.62	0.54
Floyd Burchell**	Human Resources Manager	2.27	0.66

<sup>\*</sup>Joined in September 2008 \*\*Joined in July 2008

# FINANCIAL STATEMENTS

# GAMING LOUNGE ACTIVITY FISCAL Y/E MARCH 2009

LICENSEE/	LOCATION	GPT	BGLC FEE	CHASE	TOTAL
PRIME SPO	ORTS				
1	VILLAGIO	12,526,262.17	4,817,793.14	1,316,432.27	18,660,487.58
2	ACROPOLIS - Barbican	25,544,249.80	9,824,711.47	3,929,884.59	39,298,845.86
3	ACROPOLIS - May Pen	7,027,440.65	2,702,862.93	1,691,830.21	11,422,133.79
4	CORAL CLIFF*	22,919,137.96	8,815,053.06	3,526,020.58	35,260,211.60
TOTAL		68,017,090.58	26,160,420.60	10,464,167.65	104,641,678.83
VILLAGE R					
5	HEDONISM 11	108,460.18	64,092.24	13,805.15	186,357.57
6	GRAND LIDO	236,980.37	91,146.29	36,458.52	364,585.18
7	STARFISH	598,176.43	230,067.86	92,027.14	920,271.43
8	BREEZES RUN AWAY BAY	178,523.35	68,763.98	27,500.01	274,787.34
9	HEDONISM 111	180,396.88	69,281.30	27,712.80	277,390.98
TOTAL		1,302,537.21	523,351.67	197,503.62	2,023,392.50
VILLAGE S	QUARE				
10	MONTE CARLO	70,165,514.15	26,986,736.20	10,795,695.72	107,947,946.07
11	FORTUNE GAMING	-	-	-	-
12	TREASURE HUNT	16,117,103.48	6,198,886.23	2,479,553.49	24,795,543.20
13	CARIBBEAN TREASURE	1,326,585.66	510,609.87	204,243.95	2,041,439.48
14	BEST CHANCE	93,091.35	35,804.47	14,321.00	143,216.82
	TOTAL	157,021,922.43	60,415,809.04	24,155,485.43	241,593,216.90

<sup>\*</sup>The operations of both Fortune Gaming and Best Chance were suspended during the period.

# **Estimated:**

Gross turnover: \$24.1 billionPayouts: \$21.7 billion

# LOTTERY SECTOR ACTIVITY Fiscal Y/E MARCH 2009

TABLE 1						
SUMMARY FROM LOTTERIES FISCAL Y/E 2009						
Lottery Fee (SVLL for 8 lottery games @ \$2M each)	\$16 million					
Sales	\$19.74 billion, a 14.01% increase					
Prize Payout	\$13.82 billion					
Unclaimed Prizes	\$238 million (split equally between					
	CHASE Fund and SVLL)					
Government Levy (incl. Bet Winning Tax)	\$1.17 billion, an increase of 28.26%					
Contribution to the CHASE Fund	\$976 million, a 31.7% increase					
Contribution to the BGLC	\$197 million, a 14.86% increase					

# TABLE 2 GOVERNMENT LEVY PAYABLE (\$'M) FISCAL Y/E 2009 v 2008

GAMES	Y/E 2009	Y/E 2008	%							
Supreme Ventures Lotteries Ltd										
Cash Pot	701	439	59.68%							
Lucky5	40	39	2.56%							
Keno	30	28	7.14%							
Lotto	152	238	-36.13%							
Pick3	122	78	56.41%							
Bingo	4	17	-76.47%							
Bingo -AL	2	-								
Scratchers	8	12	-33.33%							
Total	1,055	785	34.39%							
SportsBet										
Scratchers			100.00%							
BWT PAID	118	130	-9.23%							
TOTAL	1,172	914	28.23%							

TABLE 3 CONTRIBUTIONS TO THE CHASE FUND (\$'M) FISCAL Y/E 2009 vs. 2008

GAMES	I	FISCAL Y/E MARCH	2009	FISC		%	
	From Sales	From U/C Prizes	Total	From Sales	From U/C Prizes	Total	
Supreme Venture	s Lotteries Ltd						
Cash Pot	619	23.6	648	387	25	412	57.4%
Lucky5	43	6.4	51	37	6	43	20.0%
Keno	21	5.7	28	20	6	25	12.3%
Lotto	96	36	158	121	67	188	-16.0%
Pick3	69	8	79	50	6	56	42.2%
Bingo PT	5	2	7	10	3	12	-47.3%
Bingo AL	1	1.4	2	0	0	0	-
Scratchers	8	n/a	8	10	n/a	10	-17.3%
Total	859	83.1	977	632	111	742	31.7%
SportsBet	0	n/a	0	1	n/a	1	-100.0%
TOTAL	859	119	977	632	111	742	31.7%

# TABLE 4 BGLC 1% FEE PAYABLE BY GAME (\$'M) FISCAL Y/E 2009 vs. 2008

GAMES	FIS CAL Y/E 2009	%	
Supreme Ventur	res Lotteries Ltd		
Cash Pot	158	135	16.77%
Lucky5	6	5	16.82%
Keno	3	3	7.60%
Lotto	13	16	-20.87%
Pick3	16	12	39.47%
Bingo	1	0	
Bingo AL	О	0	
Scratchers	1	1	-17.30%
Total	197	172	14.86%
SportsBet			
Scratchers			0.00%
TOTAL	197	172	14.86%

# BETTING SECTOR ACTIVITY - BOOKMAKERS AND PROMOTERS

TABLE 1 FISCAL Y/E MARCH 2009 LEVIES & DUTIES PAYABLE AND PAID (\$'M)

BETTING MODE	TAXES, DUTIES & LEVIES	PAYABLE	PAID
BOOKMAKERS			
LOCAL RACING	9% GROSS PROFIT TAX	53	63
	3% CONTRIBUTION TO BGLC	18	18
	11% CONTRIBUTION TO JRC	65	0
	4.5% CONTRIBUTION TO JRC	0	29
	\$80 SPECIFIC LEVY	0	0
	TOTAL	137	110
OVERSEAS RACING	9% GROSS PROFIT TAX	28	34
	3% CONTRIBUTION TO BGLC	9	9
	11% CONTRIBUTION TO JRC	34	0
	4.5% CONTRIBUTION TO JRC	0	11
	10% BET-WINNING TAX	0	1
	TOTAL	72	55
	TOTAL FOR BOOKMAKERS	208	165
RACING PROMOTER			
LOCAL RACING	2% GROSS PROFIT TAX	8	8
	1% CONTRIBUTION TO BGLC	4	4
	4.5% CONTRIBUTION TO JRC	18	18
	TOTAL	30	29
SIMULCAST RACING	2% GROSS PROFIT TAX	12	11
	1% CONTRIBUTION TO BGLC	6	6
	4.5% CONTRIBUTION TO JRC	27	26
	TOTAL	46	43
	TOTAL FOR RACING PROMOTER	76	72
	SECTOR TOTAL	284	237

TABLE 2 SUMMARY OF RACING PROMOTER SALES (\$'M) FISCAL YEARS APRIL 2005 - MARCH 2009

	Y/E MAR. 2005	Y/E MAR. 2006	%	Y/E MAR. 2007	% CHANGE	Y/E MAR. 2008	% CHANGE	Y/E MAR. 2009	% CHANGE
RACING PROMOTER			CHANGE						
LOCAL	1,650	1,857	12.55	2,250	21.16%	2,46	9.56%	2,755	11.76%
NO. OF RACE DAYS	79	81	%	83		80 <b>5</b>		82	
AVG. SALES	21	23	9.77	27	18.24%	3	13.66%	34	9.04%
			%			1			
SIMULCAST	1,373	1,500	9.25	1,689	12.60%	1,89	12.02%	2,065	9.14%
NO. OF RACE DAYS	305	307	%	311		3062		310	
AVG. SALES	5	5	8.54	5	11.15%	6	13.85%	7	7.74%
			%						
TOTAL	3,023	3,357	11.05	3,939	17.34%	4,35	10.61%	4,820	10.63%
			%			7			

#### TABLE 3 SUMMARY OF BOOKMAKERS' SALES (\$'M) FISCAL YEARS APRIL 2005 - MARCH 2009

	Y/E MAR. 2005	Y/E MAR. 2006	% CHANGE	Y/E MAR.	% CHANGE	Y/E MAR. 2008	% CHANGE	Y/E MAR.	% CHANGE
BOOKMAKERS				2007				2009	
LOCAL	1,102	1,130	0.00%	1,384	22.48%	1,593	15.10%	1,838	15.38%
NO. OF RACE DAYS	79	81		83		80		82	
AVG. SALES	14	14	0.01%	17	19.53%	20	19.42%	22	12.57%
OVERSEAS	791	837	5.82%	928	10.87%	1,000	7.76%	889	-11.10%
NO. OF RACE WEEKS	52	52		52		52		52	
AVG. SALES	15	16	5.82%	18	11.83%	19	6.84%	17	-11.60%
OTHER EVENTS	12	9		37		33		4	-87.88%
TOTAL FOR OVERSEAS	803	846	5.35%	965	14.07%	1,033	7.12%	893	-13.57%
TOTAL FOR BOOKMAKERS	1,905	1,976	3.73%	2,349	18.88%	2,626	11.79%	2,731	4.00%
TOTAL FOR RACING PROMOTER	3,023	3,357	11.05%	3,939	-14.78%	4,357	10.61%	4,820	10.63%
SECTOR TOTAL	4928	5333	8.22%	6288	-15.19%	6983	11.05%	7551	8.13%